

 **Odyssea**

ANNUAL REPORT 2018



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# Our Story



The real “Odyssey” began in 2014 when a group of Greek friends that were living abroad decided to return to Greece amidst the zenith of the economic crisis and contributed towards transforming some the plethora of social challenges into opportunities

We started directly on the field by setting up social kitchens, community spaces as part of the solidarity movement. We aimed to showcase the resourceful and creative side

of the people of this country, promoting a positive image of Greece

Odyssea was founded in early 2016 by Jai Mexis as a Greek non-profit organisation and gradually developed into a dynamic group of social entrepreneurs, architects, engineers and finance experts working together to develop innovative models and solutions to systemic social issues for Greece and other parts of the world

## The Challenge

The cracks in the international humanitarian system have been evident for years, for those willing to look. While the humanitarian system's ability to provide lifesaving assistance at the outbreak of a crisis is largely laudable, the inability of actors to transition to provide programs that would result in dignified lives for marginalised and displaced groups, ultimately results in dependency, estrangement and eventually the loss of hope.

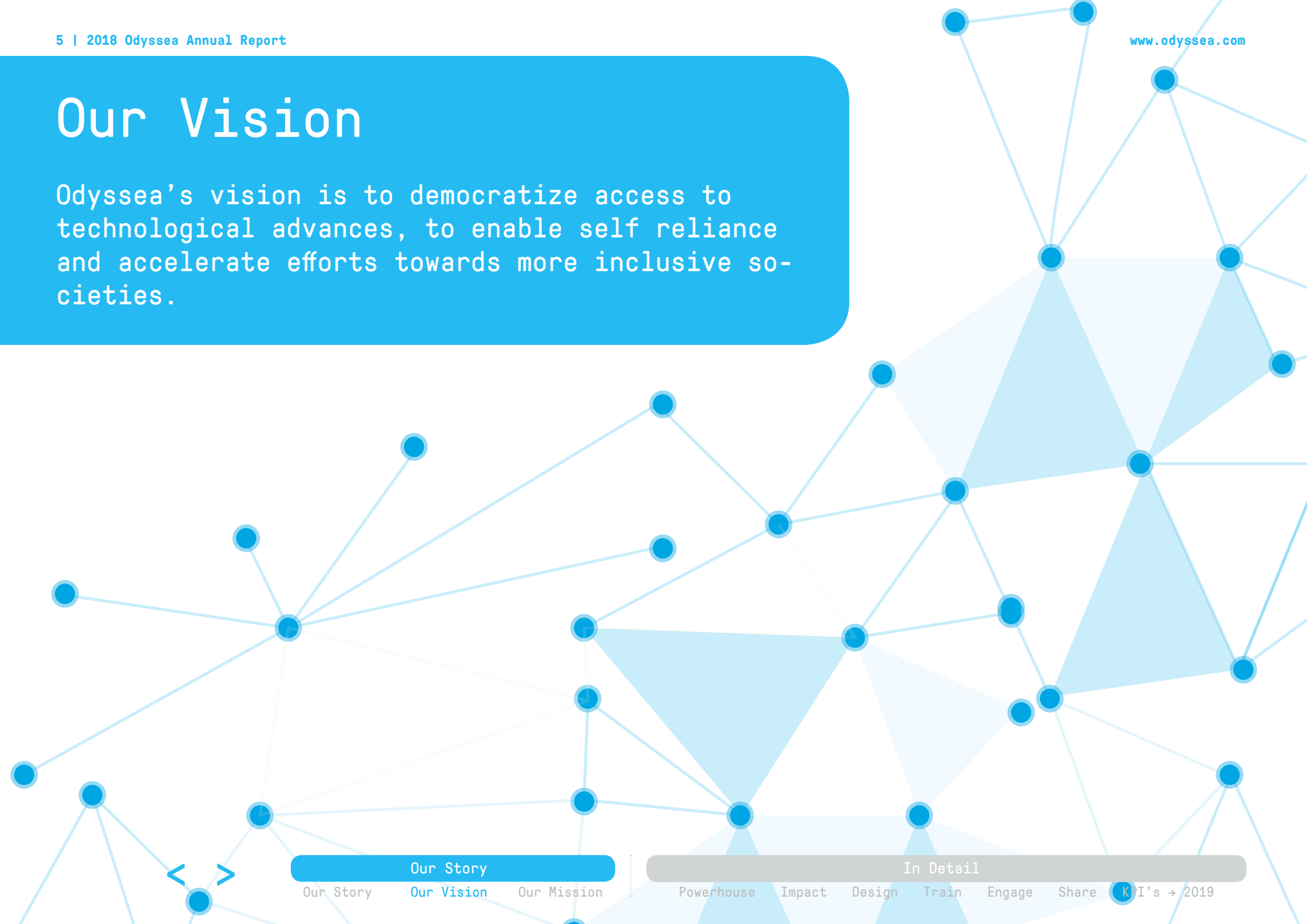
## The way forward

Driven both by the deep commitment to provide assistance to those in need, and sensing real opportunities to provide more effective, efficient and meaningfully impactful aid, Odyssea was formed as a multi-disciplinary leadership team with complementary skill sets and experience. The team was galvanized by a shared set of values, that form the basis of our ethos.



# Our Vision

Odyssea's vision is to democratize access to technological advances, to enable self reliance and accelerate efforts towards more inclusive societies.



Our Story **Our Vision** Our Mission

In Detail

Our Story Our Vision Our Mission Powerhouse Impact Design Train Engage Share **KI's** → 2019

# Our Mission

Our mission is to bridge global and local resources in open innovation, employable skills development, participatory design services and entrepreneurship, with and for excluded communities

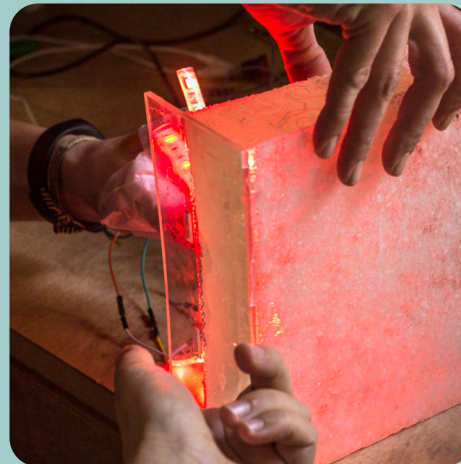
## Design



## Train



## Engage



## Share



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Powerhouse

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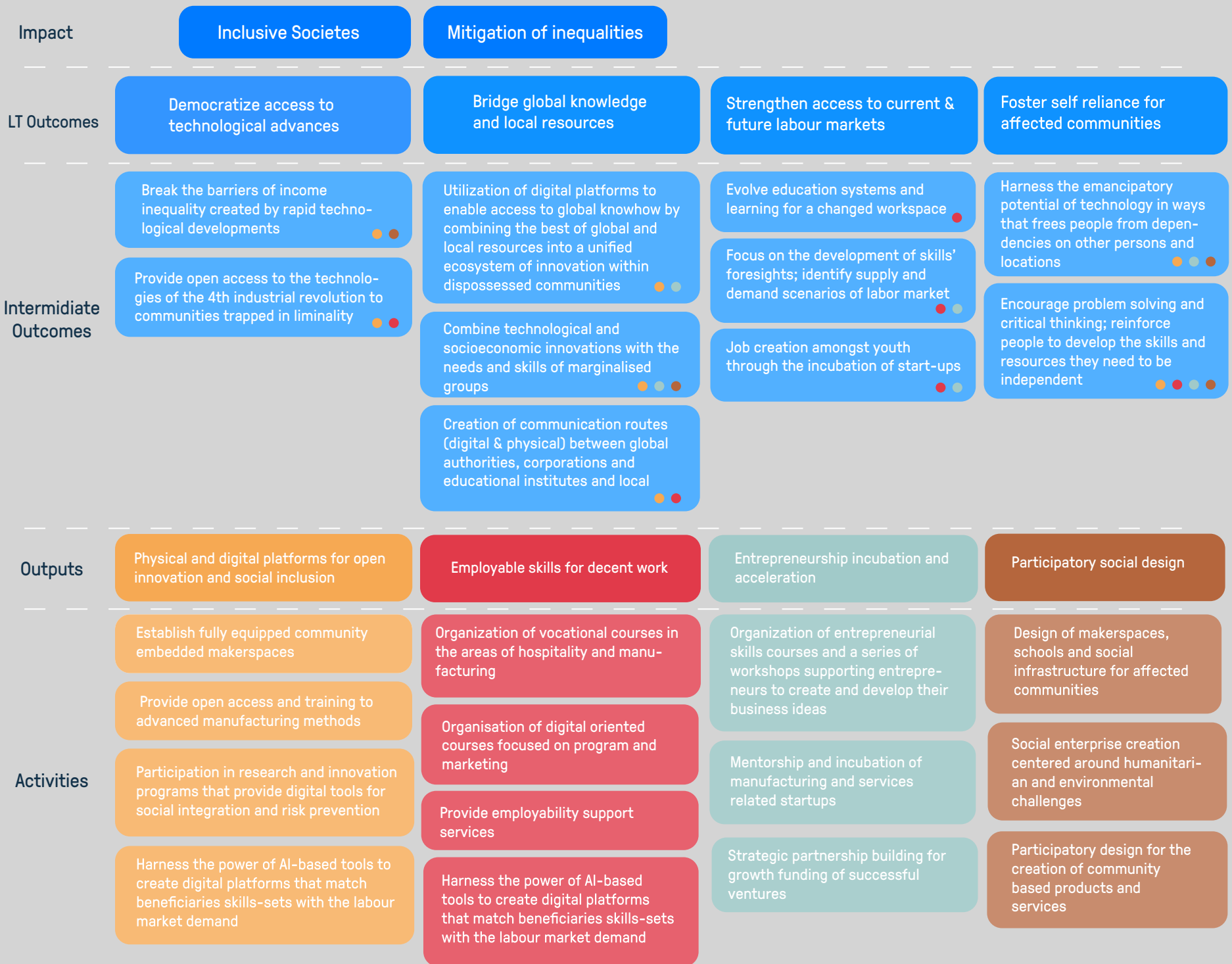
Train

Engage

Share

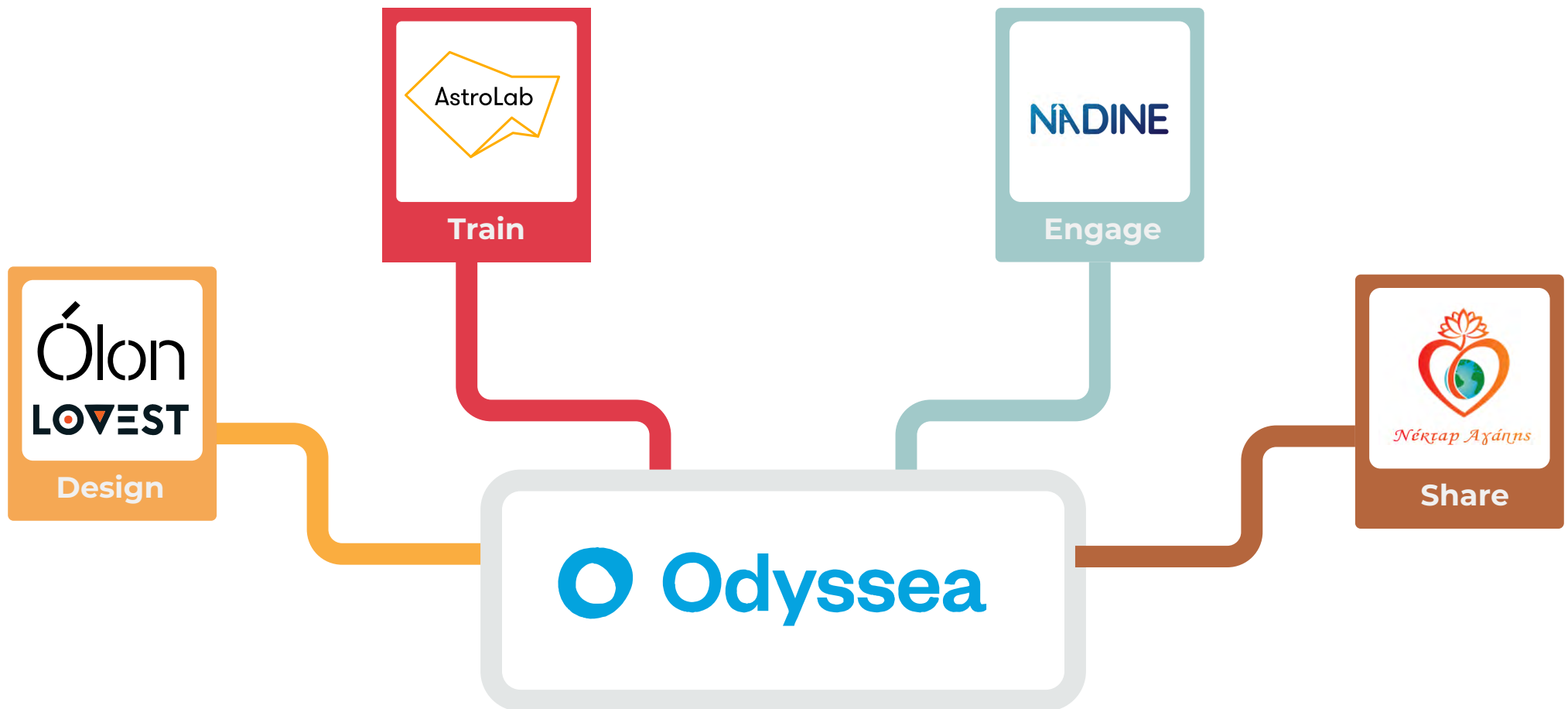
KPI's → 2019

# Theory of Change



# Our Powerhouse

4 Entities that embody the  
4 Pillars of our mission





# Our numbers for the Y2018

## DESIGN | Olon Design Group



3

Fablabs

## DESIGN | Lovest



100K

lifevests cleaned



50T

recycled

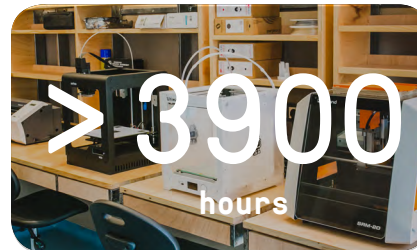
## DESIGN | AstroLab



> 1,500

products produced

## Machine Use



> 3900

hours

## Co - Working



> 15

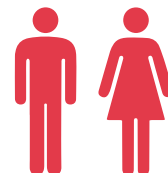
daily users

## Train | Odyssea | AstroLab



302

Applicants



259

Trainees



46

children



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# Our numbers for the Y2018

TRAIN | AstroLab



535 hr  
of Training

Machine Use



> 3200  
hours

MEMBERS | USERS



≥ 15  
daily users

ENGAGE | Funds raised



237,000 €

ENGAGE

for every 1 € RECEIVED  
equals to 2,25 € INCOME RETURNED

ENGAGE | Funds injected



534,000 €  
in Greek economy



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# Our numbers for the Y2018

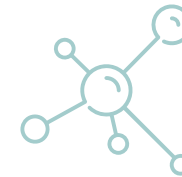
ENGAGE | Income Generated



# 247,359

from beneficiarie's salaries

ENGAGE | Research



# 2,640

hours

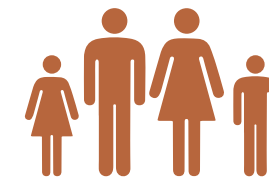
SHARE | Nectar

Families supported every month



# >24,000

meals cooked and shared



# 70

families

SHARE

SHARE | Clothing

SHARE | Mobile medical unit



# 25+

volunteers



# 100+

people | monthly



# 1

fully equipped  
mobile medical unit



## Important KPI Achieved

People from our Academy who got employed

# 18%





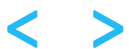
DESIGN : LOVEST

Lovest's Vision is to demonstrate how a poignant environmental and societal problem can be converted into a symbol of positive change and solidarity

Lovest is a Greek upcycling social enterprise started in early 2016

Its purpose initiated with transforming the non-degradable materials, that are a by-product of the refugee journeys to the Greek shores, into unique products of value

Lovest employs local vulnerable populations, refugees and Greeks alike in the manufacturing process. From the profits of it's sales, it funds various social impact projects, such as equipping a Mobile Medical Care Units for areas in need



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Completing 100,000 life-vests cleanup operation in Chios island

[video link press here](#)



50 tons of plastic recycled



60+ locals and refugees hired and employed on the project



10 different types of upcycled accessories



15,000 unique product upcycled



Earning contributed to the immediate relief of the refugees



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DESIGN

Olon Design Group

## Design and architecture as tools for transforming the quality of people's lives

At "Olon Design Group" we believe collaborative architectural making should be seen as a catalyst for civic empowerment and social change. Participation should be perceived as a creative process where flexible; grassroot-solutions emerge, which are cheaper, creative, simpler and responsive to need

There is vast potential for sustainable design and planning in the humanitarian sector and a great opportunity for architectural innovation. An opportunity to generate architecture that focuses in producing values, not products and where architects assume the role of a social entrepreneur. Statistically speaking about only 5% of the built environment in the world is planned, rest 95% is unplanned or informal. We could as designers devote time for that 95 % instead of only recognizing the 5%

As the architect Nabeel Hamdi states, "Providing to enable. Enabling to adapt to change - this is sustainability"



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Our services apply in the fields of design & build of educational spaces around the world



3 Fab Labs for social innovation all around the world (Fab Lab IZaatari, AstroLab Athens Greece, FabLab Anambra Nigeria)



2 more Fab Labs in progress



7 refugee camps in Greece under T.A.L Survey



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# 1100 seats TELA school in Enugu, Nigeria

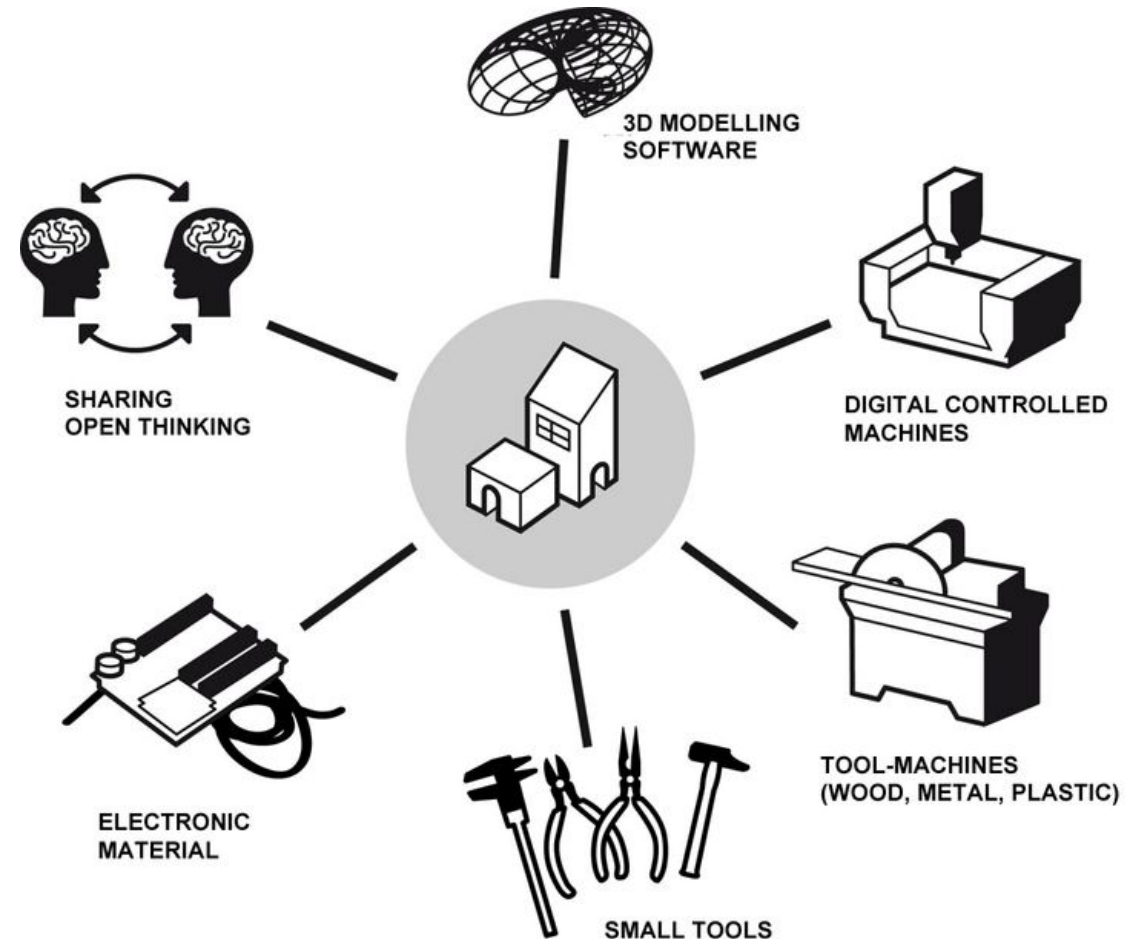


# What is a Fablab?

A fab lab (fabrication laboratory) is a small-scale workshop offering (personal) digital fabrication

While fab labs have yet to compete with mass production and its associated economies of scale in fabricating widely distributed products, they have already shown the potential to empower individuals to create smart devices for themselves. These devices can be tailored to local or personal needs in ways that are not practical or economical using mass production

The fab lab movement is closely aligned with the DIY movement, open-source hardware, maker culture, and the free and open-source movement, and shares philosophy as well as technology with them



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# Odyssea

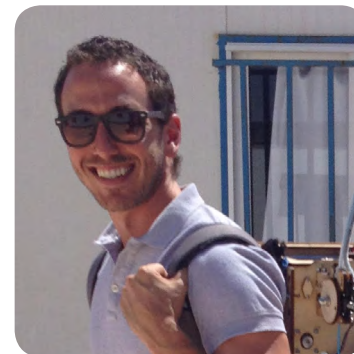
Odyssea is part of a network of FabLabs and organizations that provide valuable expertise and know-how in different parts of the world

Odyssea's FabLab for social innovation, AstroLab, is supported by Dr. Jill Weber and Dr. Evan Malone Founder of NextFab and NextFab Foundation

Odyssea is also part of RoW - a network of social entrepreneurs operating through a decentralized governance structure, united by a common theory of change - and FabLab Irbid, the first Fab Lab in Jordan, led by a Jordanian social entrepreneur Loay Malahmeh, Head of Innovation at Luminus Education



## NEXTFAB (FOUNDATION)



## ROW



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# NEXTFAB

NextFab is a network of membership-based makerspaces that provide access to tools, technology, education, events, and services for makers of any skill level

Locations: 1. Philadelphia at 2025 Washington Ave. | A two-story space of 21,000-square-foot 2. Wilmington at 503 N. Tatnall Street is a 10,000-square-foot space

\$100,000 investment on four selected startups, providing startup hardware entrepreneurs with hands-on technical and business consulting

Departments: 2D Printing | 3D Printing & Scanning | Design Software | Electronics | Jewelry | Laser Cutting & Engraving | Metalworking | Textiles | Woodworking



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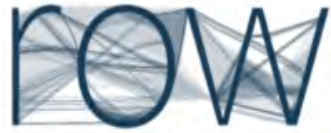
Design

Train

Engage

Share

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**Refugee Open Ware (ROW)** was founded in 2014 by Dave Levin and Dr. Evan Malone. RoW generally stands for “rest of the world,” and ROW set out to reappropriate this label by channeling the opportunities engendered by advanced technologies to those who actually need help the most

These technologies can enable displaced communities, trapped in liminality, to once again feel connected to the future, empowered to rebuild the shattered world around them

The leading initiative of RoW is **Hala systems** an AI-based early warning system reaching more than 2 million civilians, that has saved hundreds of lives, and has prevented thousands of injuries



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FabLab Irbid is the first Fab Lab in Jordan inaugurated in November 2016 and powered by Luminus Shamal Start. Part of the global Fab Lab network, FabLab Irbid is the first of its kind in Jordan and one of the largest digital fabrication laboratories in the world.

- 11 million euros of funding from the EU and Luminus Education
- 800 sqm (~8,600 sq ft) of advanced manufacturing space, plus 800 sqm of business incubation space
- 100 incubated startups, 300+ jobs created, \$1.4 million of seed funding provided since late 2016 - now in scale phase



**3500 +**  
Business Ideas Received



**250**  
Trained Teams



**20,000 +**  
Hours Making Products



**\$1.5M**  
Seed Grants



**100 +**  
Incubated Startups



**300+**  
Jobs Created



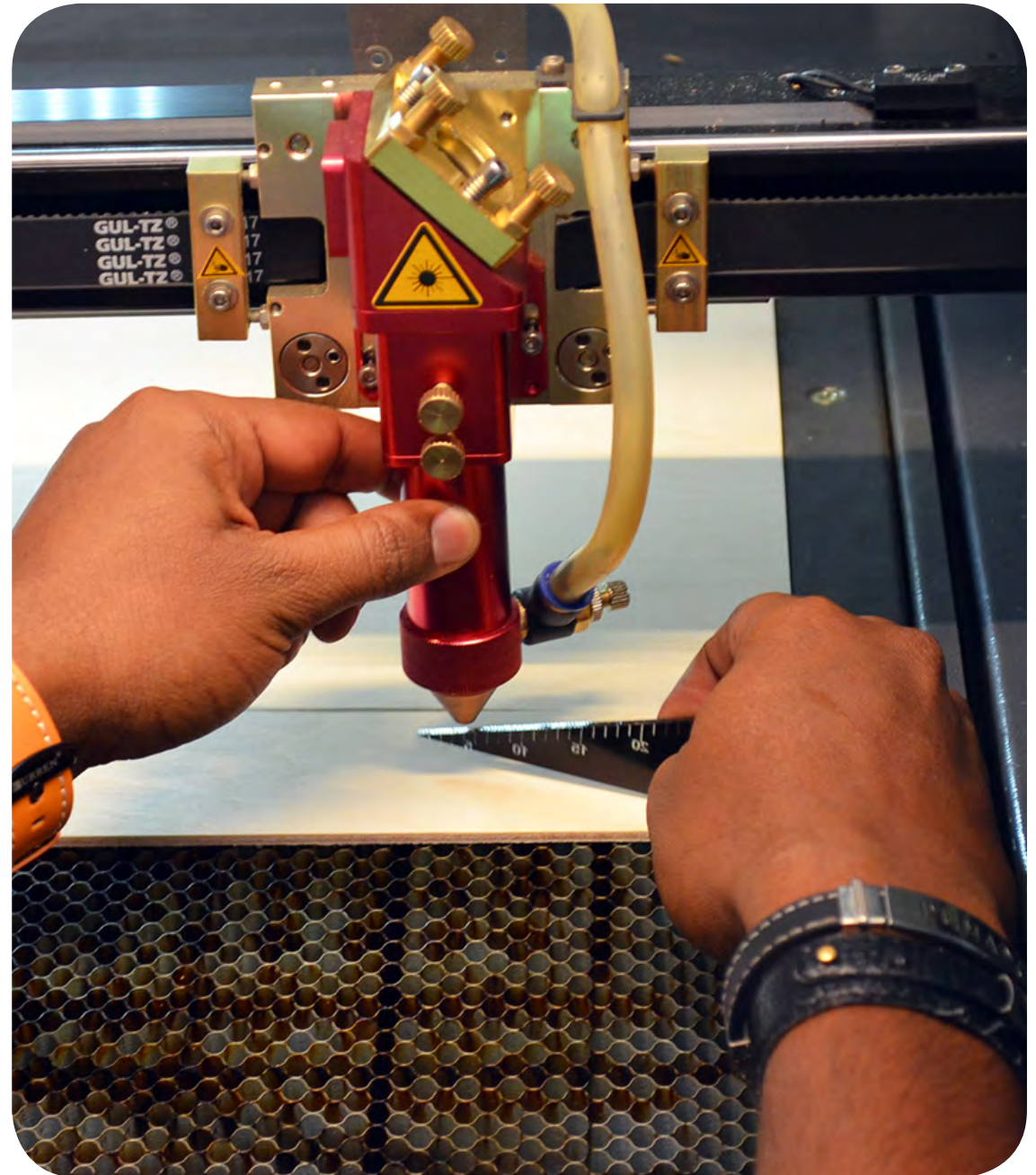


**TRAIN**  **AstroLab**

## Employment generation for the refugee and host community in Greece

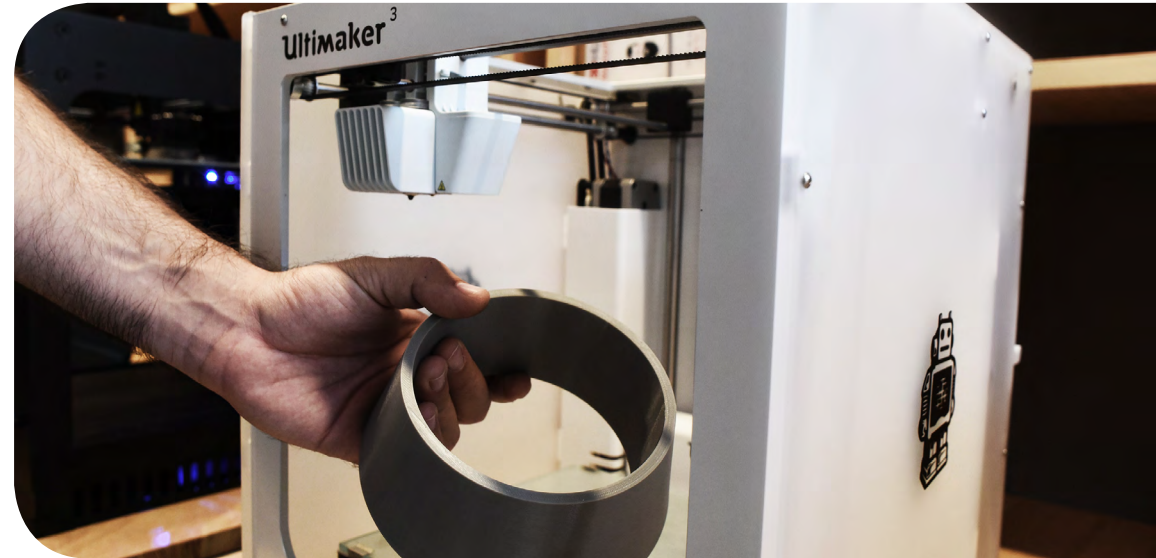
Odyssea through AstroLab program offers intensive educational courses that can boost creativity and community engagement, supporting participants to develop valuable skills for their professional lifecareer

Odyssea's educational courses are shaped upon the market needs, aiming at reinforcing our beneficiaries' professional absorption.



## The Lab

Astrolab is a fully equipped Fabrication Laboratory with tools that can assist on prototyping and the production of a commercial project. The combination of digital manufacturing technology, electronics, and hand tools enable the development of small and large-scale products that cover a variety of applications ranging from product-design to architecture



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# MACHINES



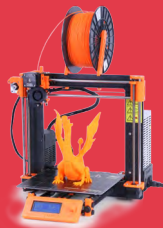
## 3D Printing + Scanning



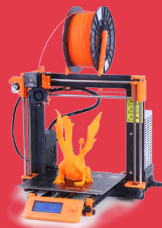
Ultimaker 3



Zortrax M200



Prusa i3 MK2



Prusa i3 MK2



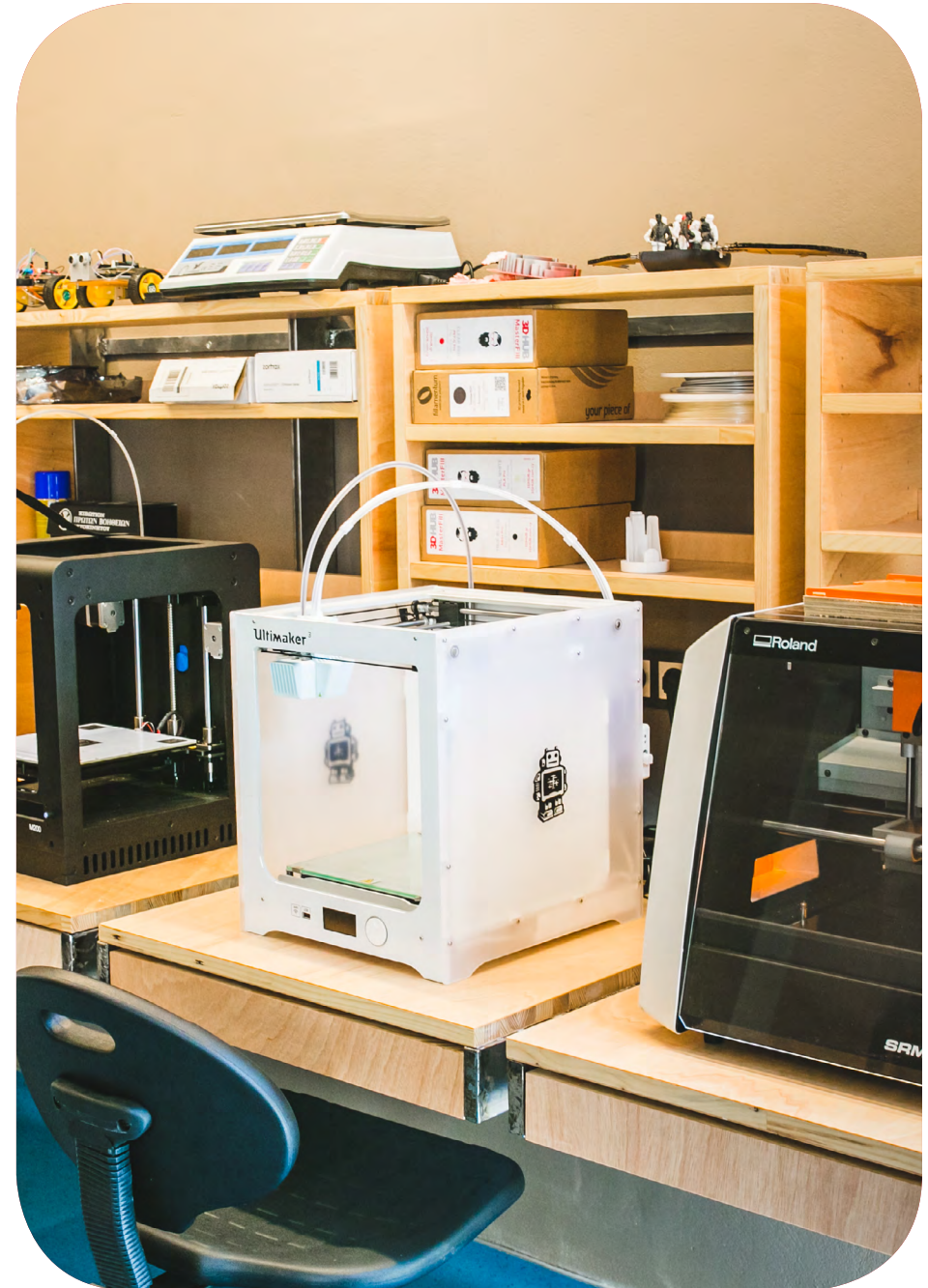
## Laser + Vinyl Cutting



BRM 6090 Laser



Roland CAMM GS-24



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# MACHINES



CNC Mill



Roland SRM-20



Hand Tools



Mechanical Tools, Electrical Tools, Power Tools, Desktop Tools, Pneumatics,



# Electronics



Arduino UNO



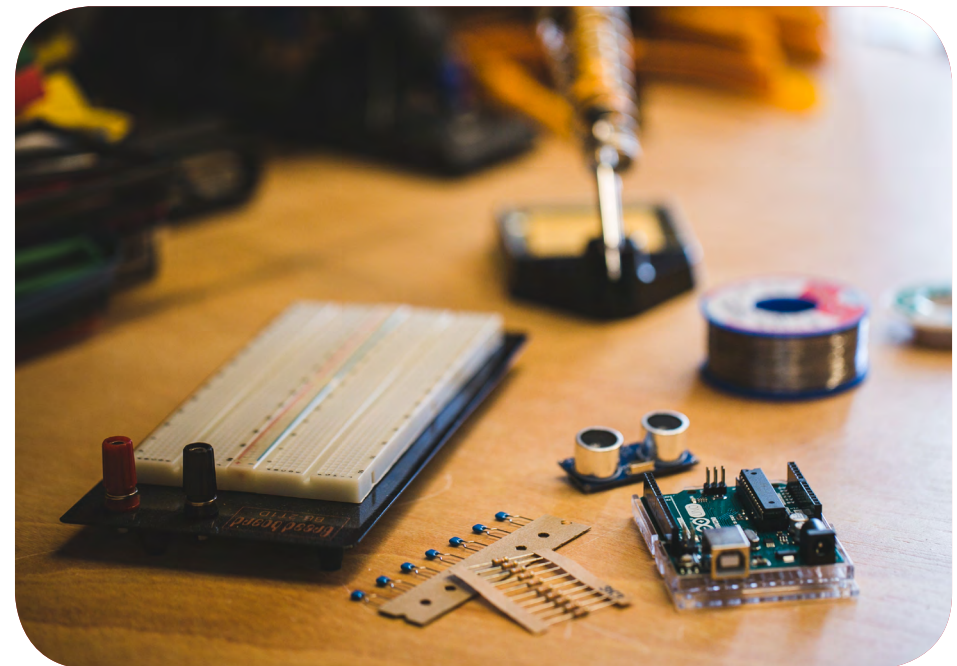
Raspberry Pi



Microcontrollers



Sensors



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# DISCIPLINES



Robotics



Digital Fabrication (CAD/CAM)



Electronics + Coding



Fashion



Entrepreneurship



Graphic + Product Design



Astronomy



Craftsmanship



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## Lab Set-up



### 1. Fire safety

Mechanical and spatial study of the building focused on each floor and room according to the machines and materials installed and used



### 2. EOPEP Seminars certification

Odyssea has applied for a public certification given to to conduct its seminars which are delivered to vulnerable populations



### 3. Lab preparation

The Lab has been constantly evolving spatially based on the daily workflow needs and training necessities, we optimized space for users, material provisions and processes



### 4. GDPR

We updated and modified all the contracts with the staff, beneficiaries, collaborators, accountants and customers in accordance with the European regulations





## Partnerships

### Main Funding partners

# NEXTFAB (FOUNDATION)



European  
Commission

Horizon 2020  
European Union funding  
for Research & Innovation

## THE GIUSTRA FOUNDATION



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# Partnerships

## Operational Partners | NGO's & Organisations



αλληλεγγύη  
**SOLIDARITY NOW**  
This is our common ground

**PRAKSIS**

Hestia  
**Hestia Hellas**

**INTERNATIONAL RESCUE COMMITTEE**

**METAdrasi**  
ACTION FOR MIGRATION & DEVELOPMENT

**THE HOME PROJECT**

**HUMAN RIGHTS360°**

projectelea

**ΑΓΑΠΗ CARITAS HELLAS**

campfire  
innovation

**Generation 2.0**  
For Rights Equality & Diversity

**CITY OF ATHENS** | **ATHENS COORDINATION CENTER**  
for MIGRANT & REFUGEE issues

**Melissa**  
Network of Migrant Women in Greece

**ΕΠΙΚΕΝΤΡΟ actionaid**



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# Partnerships

## Corporate Partners & Ecosystem

**Raycap**



**AEGEAN**



COCO-MAT.bike



**AYURVEDA** hellas  
holistic health & beauty



National  
Technical  
University of  
Athens

**in Schools**  
STEM Challenge



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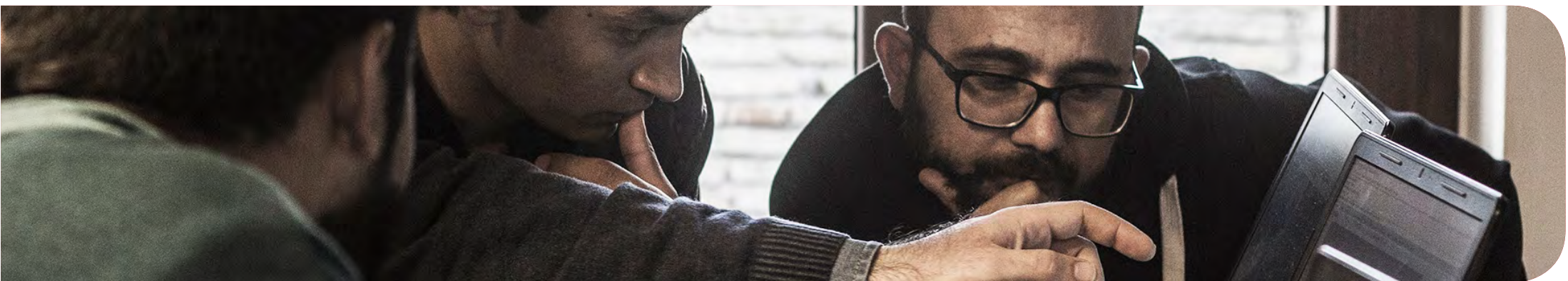
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AstroLab is our skills development and venture creation Lab

AstroLab is a platform that provides access to technology, education and mentorship.

Our ultimate goal is employment generation for the refugee and vulnerable host community in Greece



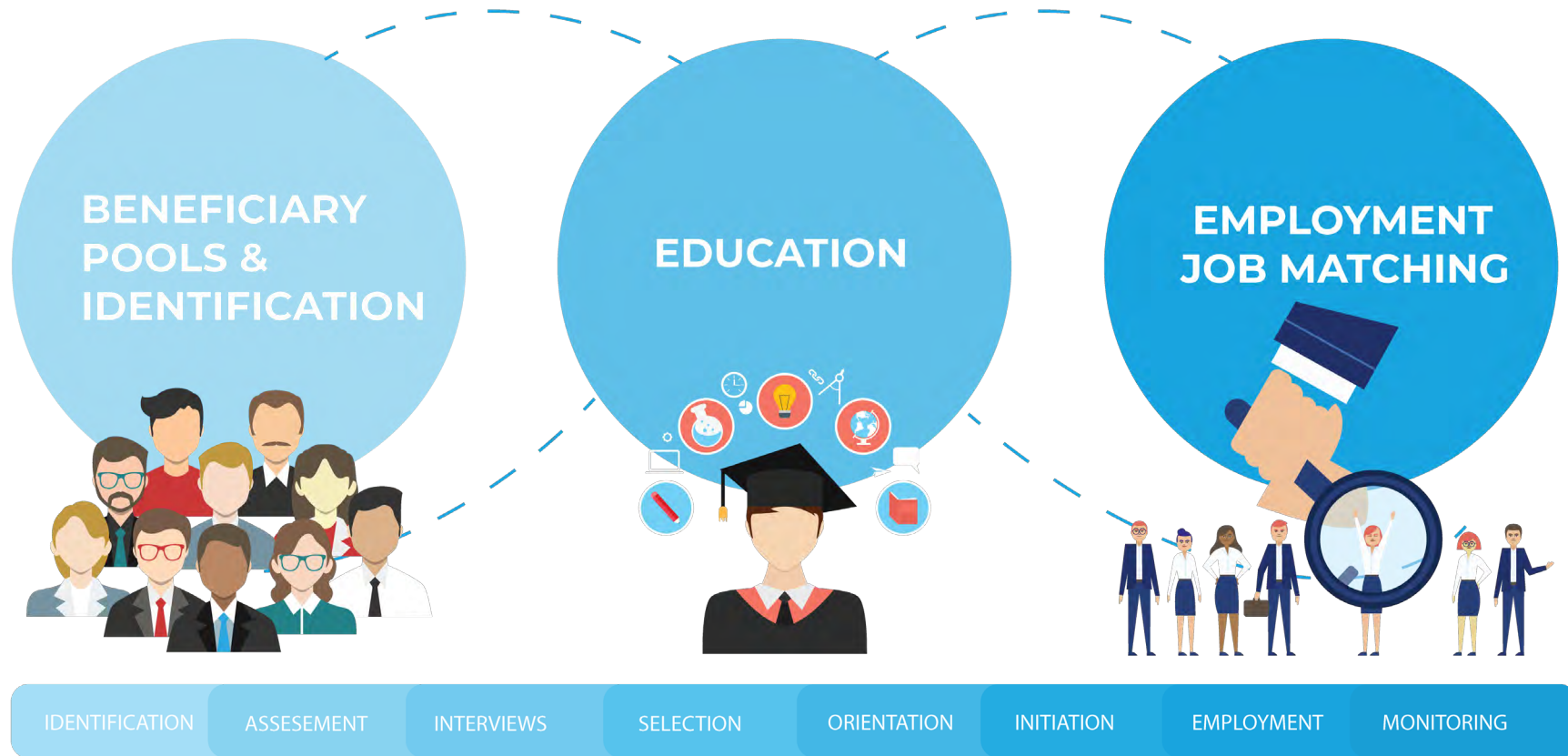
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# Our Process

From skill assessment to employable skills development and job matching



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Identification  
of beneficiaries

305

applications



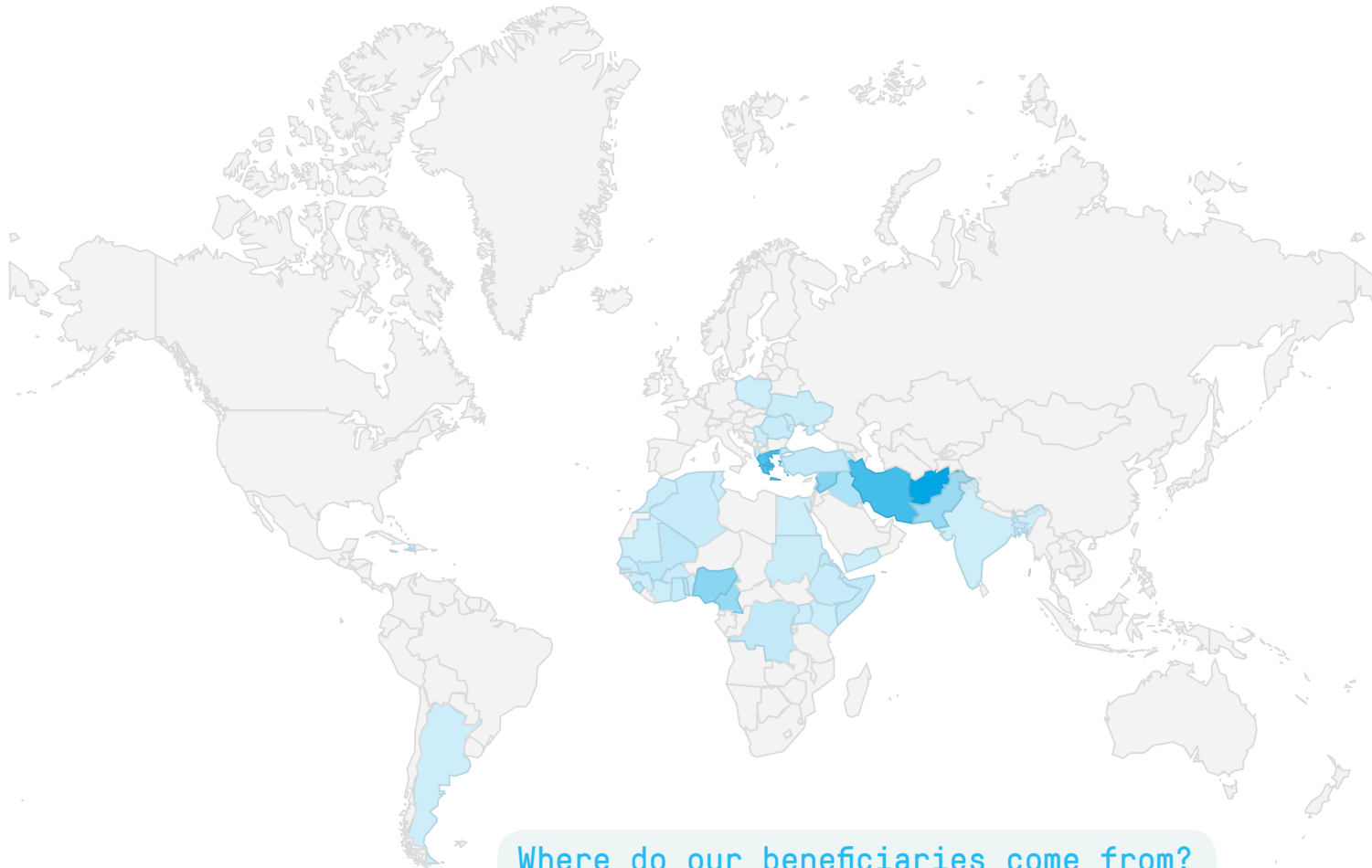
180

interviews

# Demographics & Skills | Y 2018

Country of origin

305 registered beneficiaries



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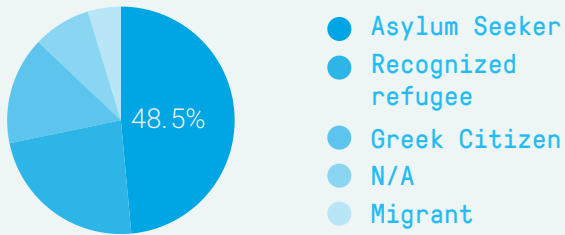
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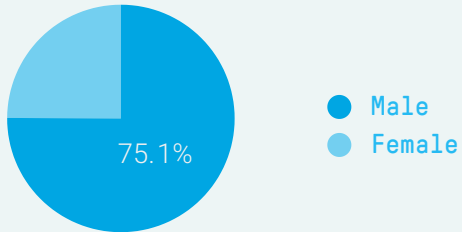
# Demographics & Skills | Y 2018

What is the current status of our beneficiaries?

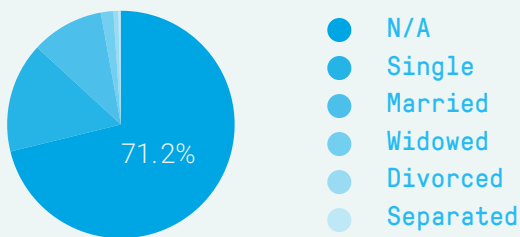
## Legal Status



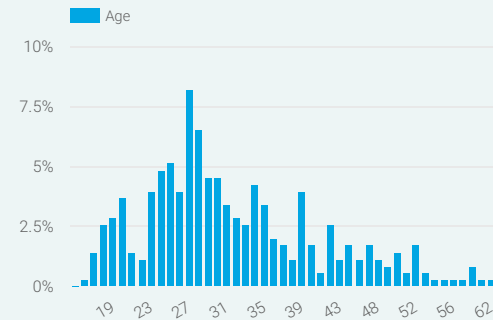
## Gender



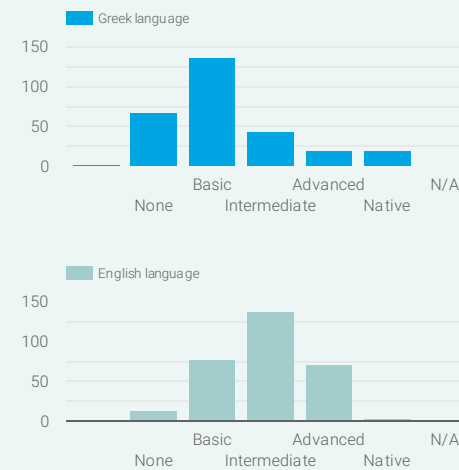
## Family Status



What is the age of our beneficiaries?



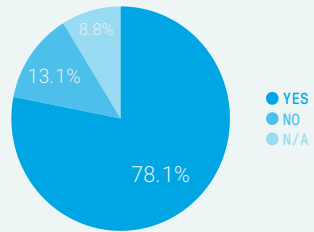
What is the current language level of our beneficiaries?



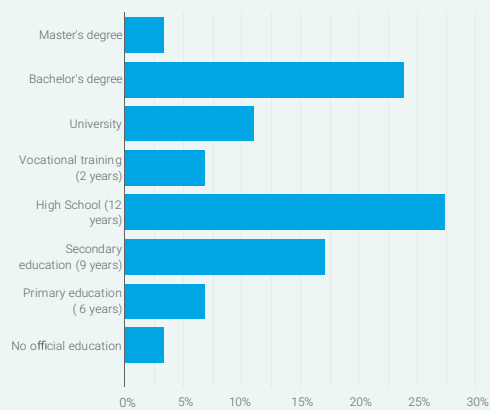


# Demographics & Skills | Y 2018

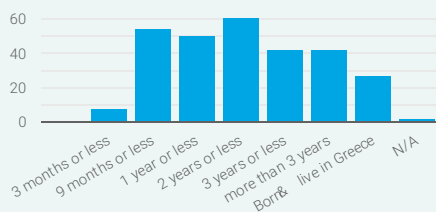
Use of computer



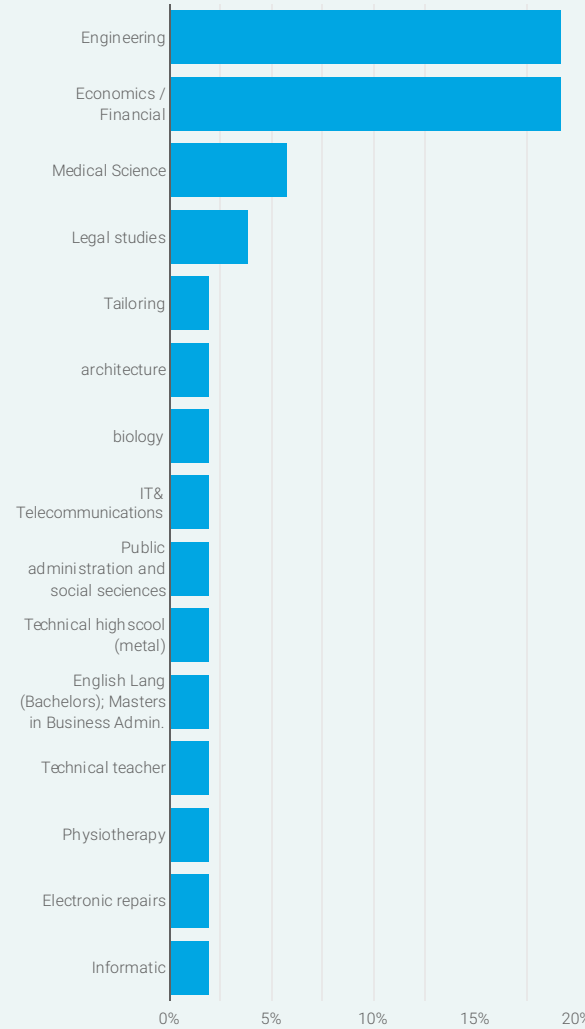
Level of education



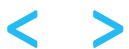
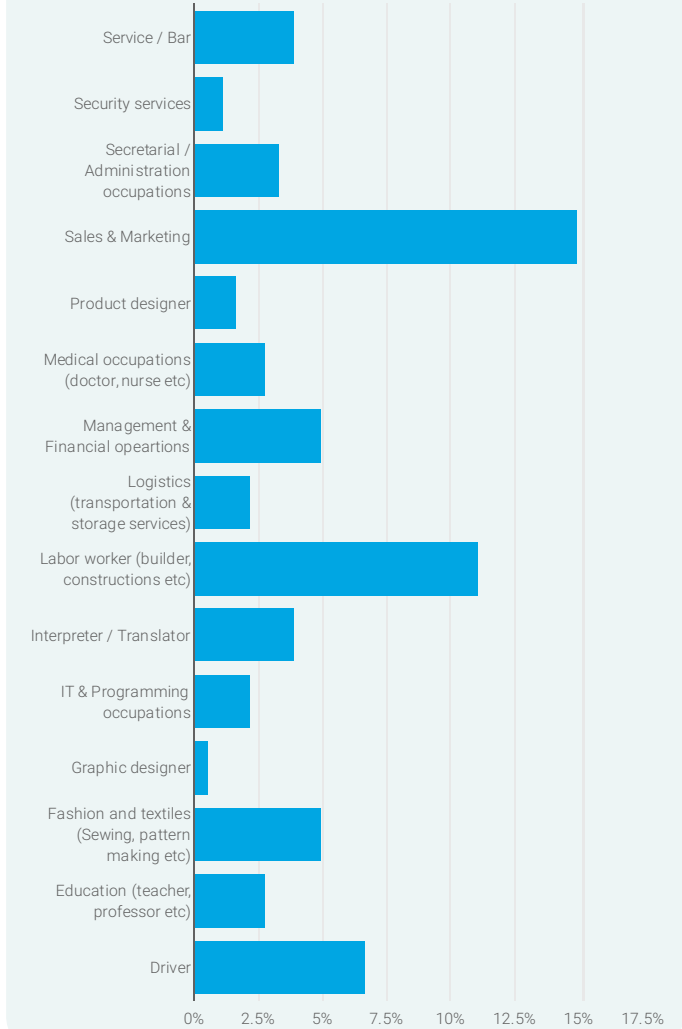
Residence status



Degree specialization



Previous Profession



# Training Courses | Y 2018

5 thematic areas

18 training classes

535 training hours

259 enrolled beneficiaries



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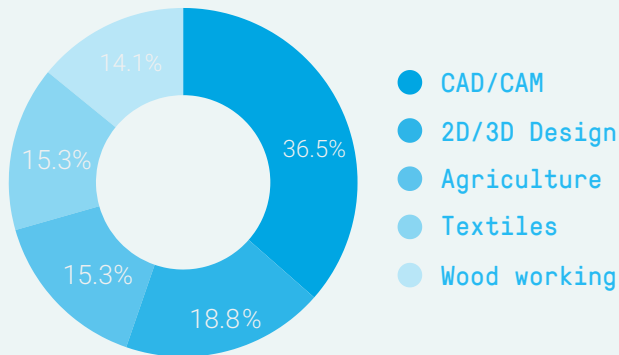
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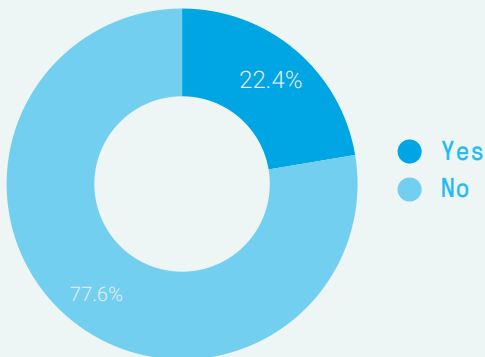
# Training Courses | Y 2018

What are the courses our beneficiaries participate in?

Thematic Area

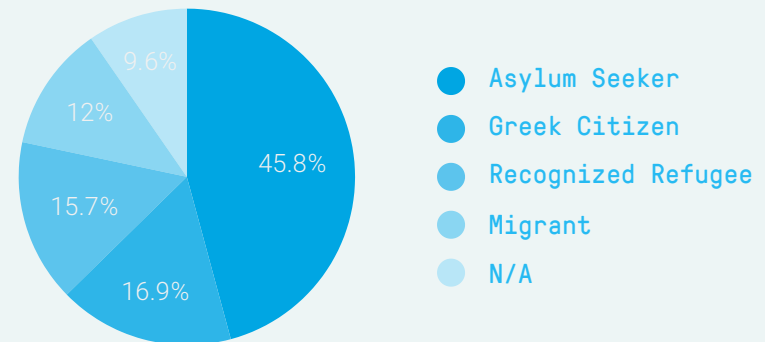


Drop Out

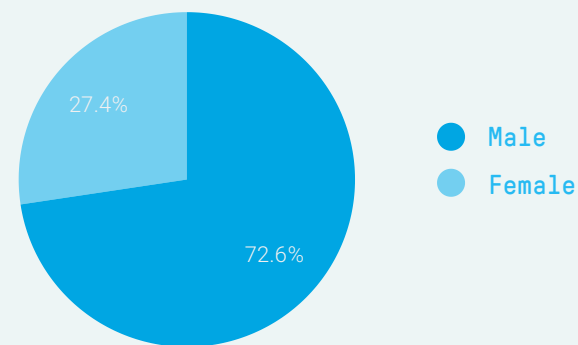


What is the current status of our beneficiaries?

Legal Status



Gender





## Educational Courses and Training

(Oct. 2017 - Dec. 2018)



259

people

535

hours





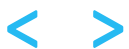
## Inspirational Phase Workshops

(Oct. 2017 - Mar. 2018)

Participants: 112 people

Hours of education: 110 hrs

Design and implementation of educational courses and workshops for adults and teenagers; inspiring creativity, helping people to stand on their own feet, be independent and start pursuing their own livelihood



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## Agriculture

(Apr. 2018 - May 2018)

Participants: 13 people

Hours of education: 105 hrs

[video link press here](#)



Organization of agricultural courses; hands on activities and theoretical training on organic cultivation. Participants had the opportunity to work intensively as a team and discuss how they could set up a business together

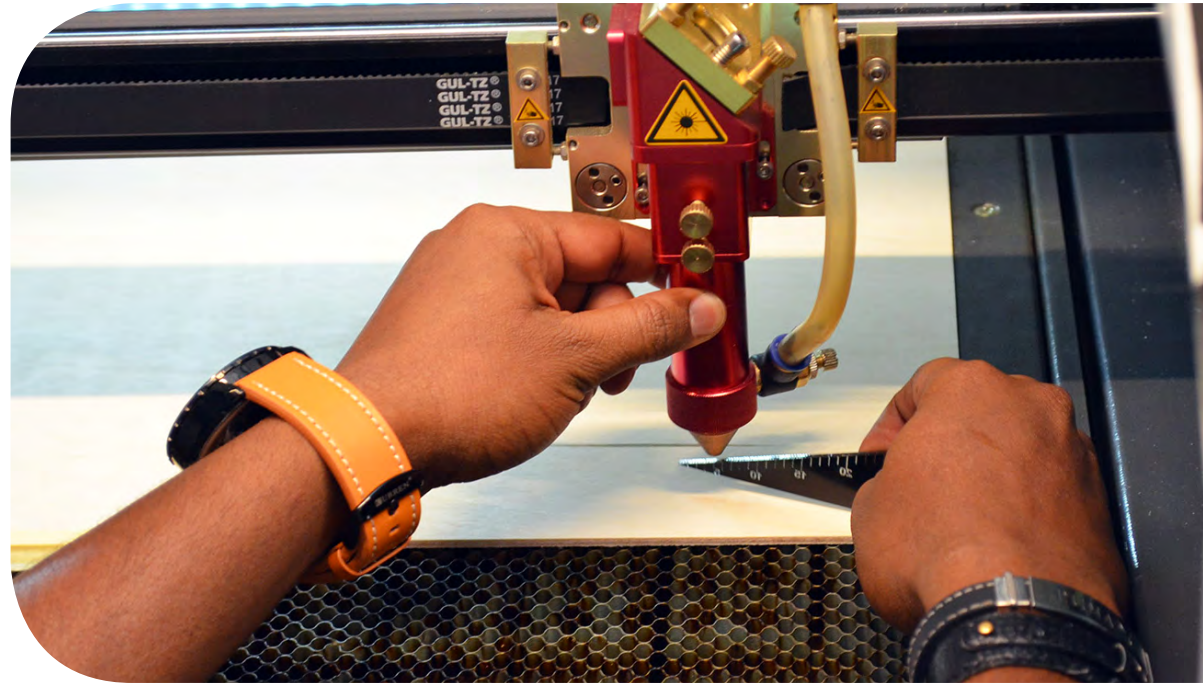




**Cad | Cam**  
**for vulnerable populations**  
**(Apr. 2018 - June 2018)**

Participants: 16 people  
Hours of education: 30 hrs

Training in post fabrication processes and materials' finishing; participants learned how to use autonomously the Laser Cutter and gained a good understanding of all the basic principles of this technology



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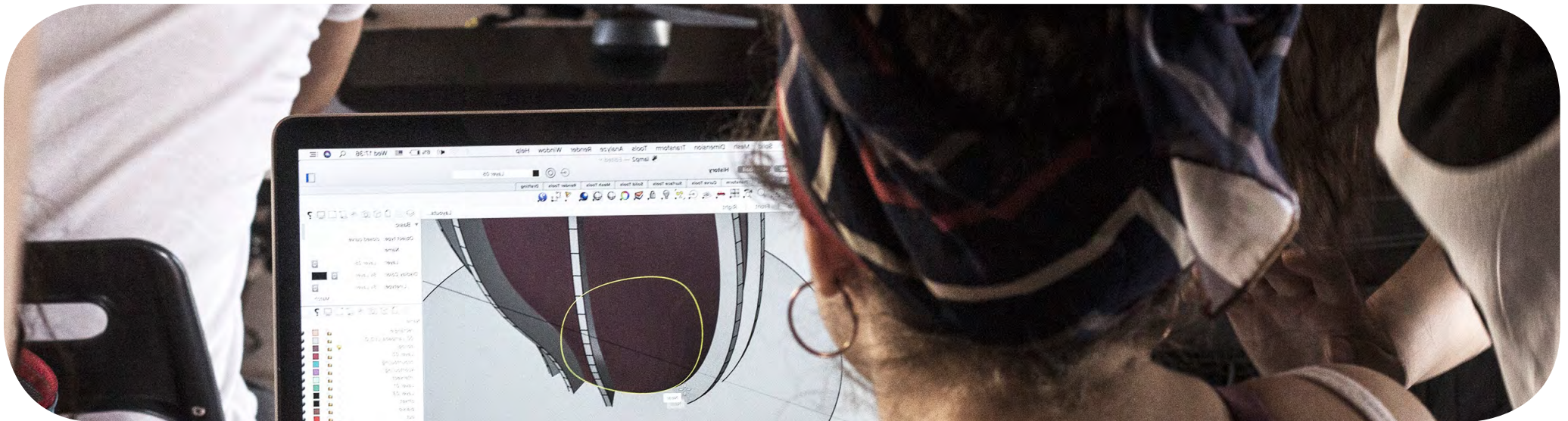
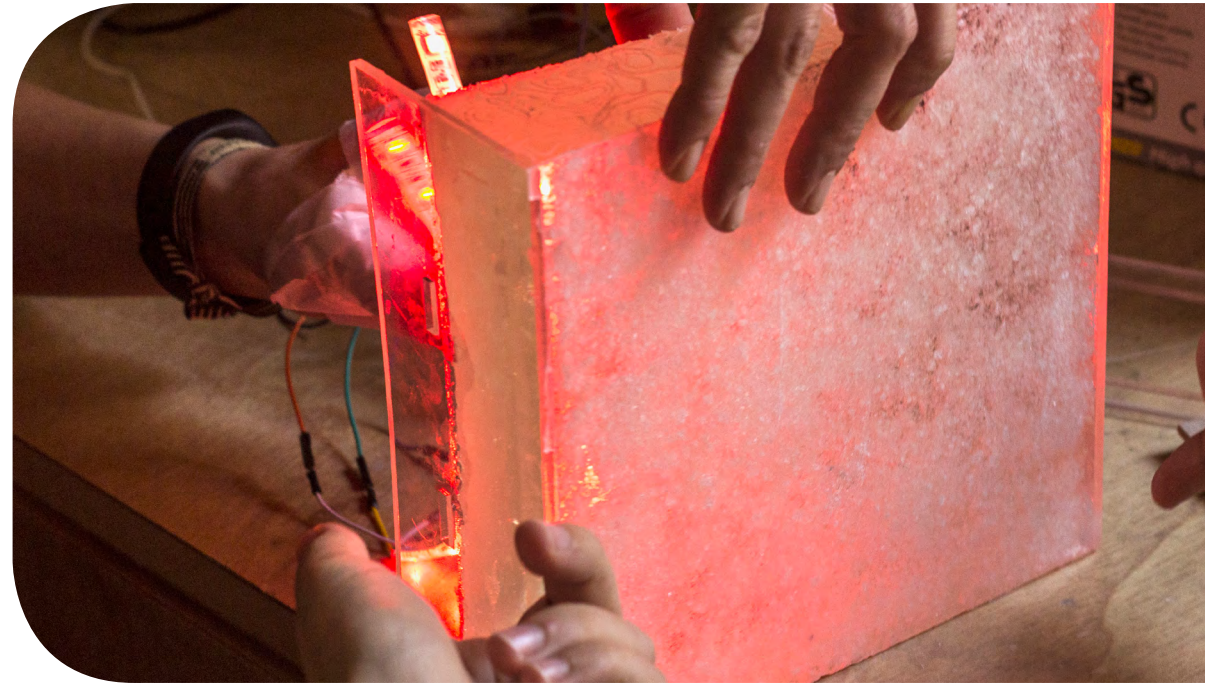
Powerhouse   Impact   Design   Train   Engage   Share   KPI's → 2019  
AstroLab   Partnerships   Process   Data   Courses



**Cad | Cam  
for Greek university students  
(Apr. 2018 - June 2018)**

Participants: 15 people  
Hours of education: 72 hrs

Training in the theoretical and technical aspects of the machines, in cooperation with Athens Makerspace and Fab Lab Athens; it followed a second period of creativity and experimentation, during which participants were engaged in the Fab Lab movement





## 2D/3D Design

(Apr. 2018 - June 2018)

Participants: 20 people

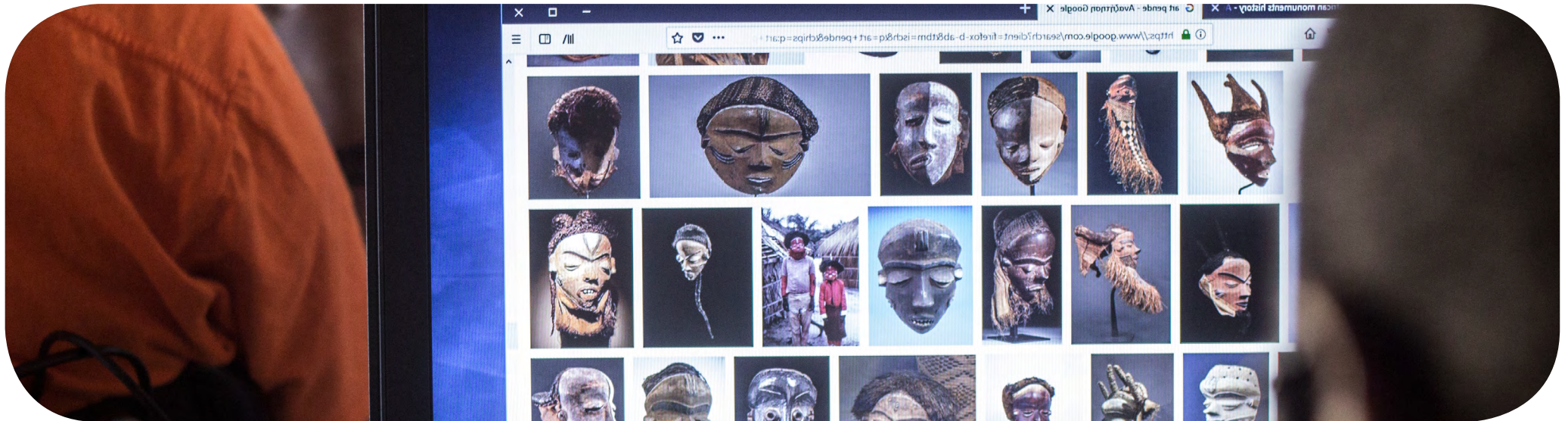
Hours of education: 52 hrs

[video link press here](#)

# Xenios

Training in learning design theory and design software; the course focused on professional training combined with intercultural dialogue, through art, a universal language that can break through all barriers

[video link press here](#)



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## Fab Fashion & Textiles

(Apr. 2018 - June 2018)

Participants: 26 people

Hours of education: 34 hrs

[video link press here](#)



Training in traditional and most relevant manufacturing methods for fashion products, in a twofold dimension; on the one hand, basic design, measurement methodologies, digitization of pattern making, basic digital manufacturing;



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## Children Workshops

(Apr. 2018 - June 2018)

Participants: 46 children

Hours of education: 72 hrs

Organization of learning courses focusing on the following learning outcomes: introduction to game design and principles of geometry, hand drawing design, laser cutting plywood, assembly and finishing processes of the product



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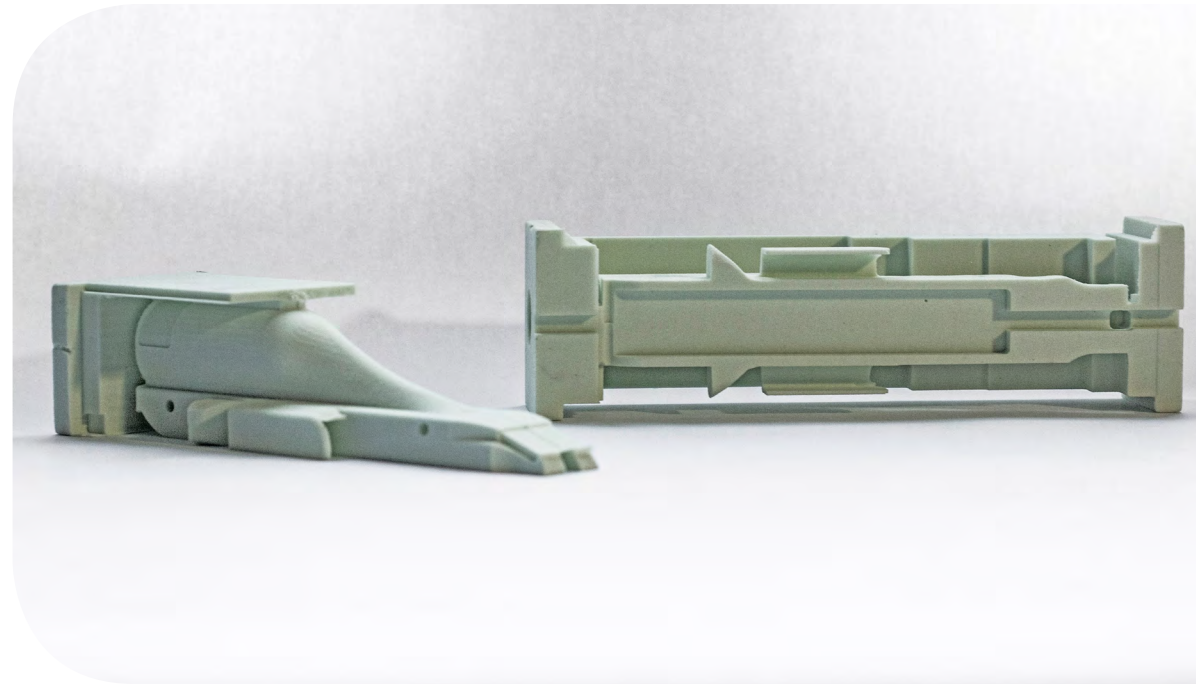
## **Educational Activities with Schools**

**(Apr. 2018 - June 2018)**

**Participants: 11 children**

**Hours of education: 60 hrs**

Organization of training activities for schools; pupils had access to digital fabrication tools, worked with their peers, discussed with experts of this field, and realized how innovation is related to proper data research and evaluation



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# Livelihood | Y2018



98

training graduates



18%

people employed



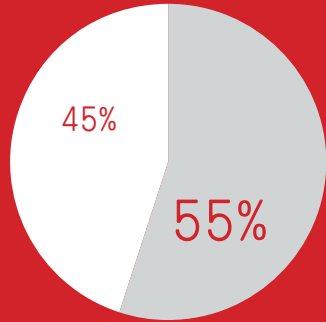
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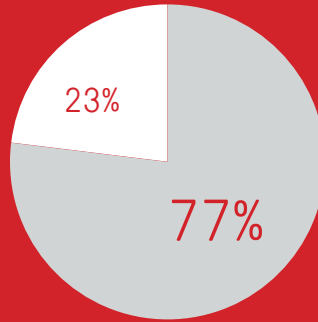
Powerhouse    Impact    Design    **Train**    Engage    Share    KPI's → 2019

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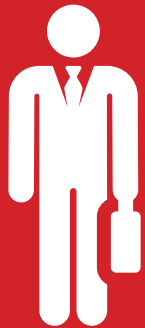
# Livelihood | Y2018



- 55% Full Time
- 45% Interns



Relation to training  
77% | High



18 people  
hired as FTE



15 people  
hired as interns

Coming from trainings of

CAD/CAM Design



2D/3D Design

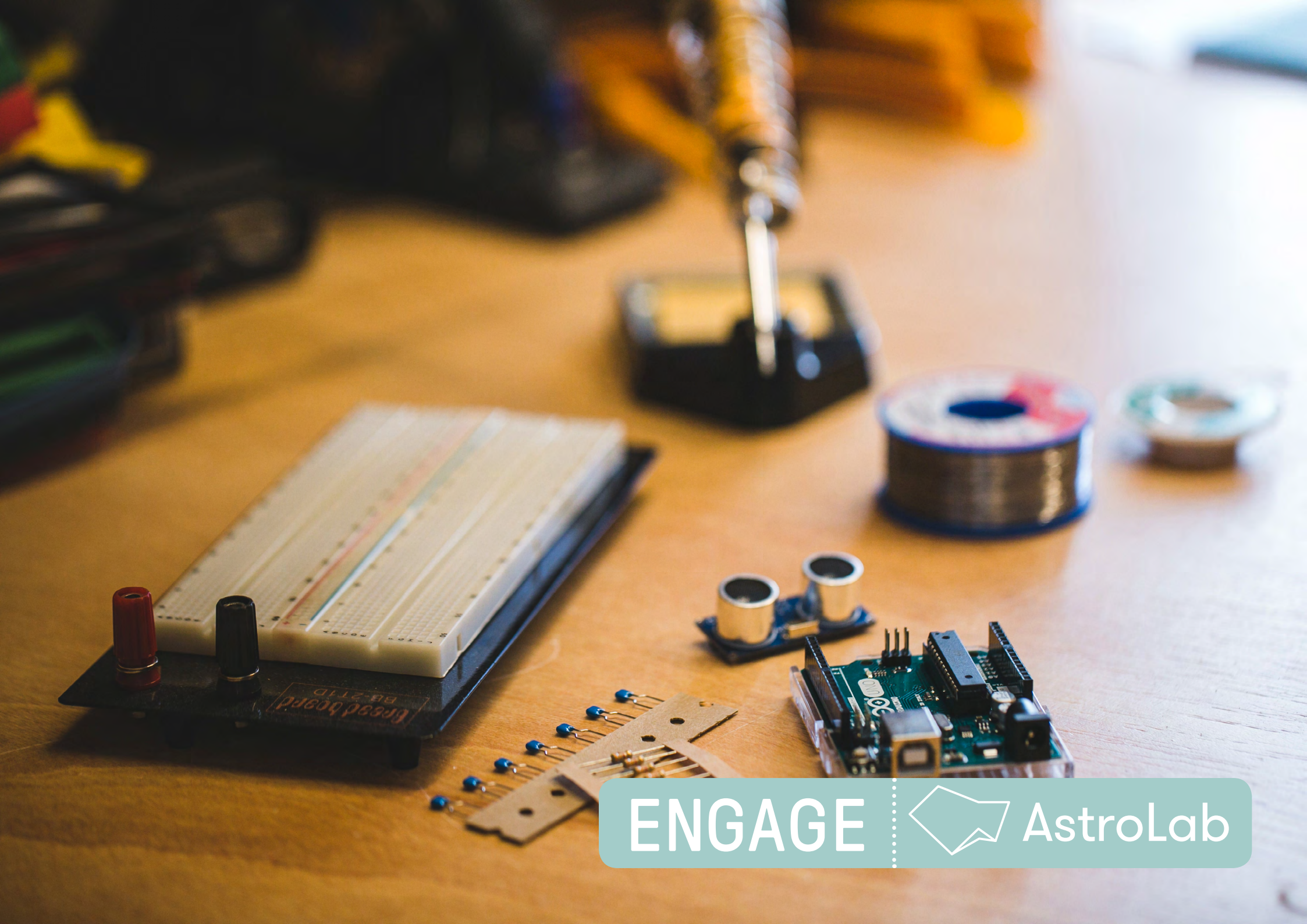


Woodworking



Textile Design





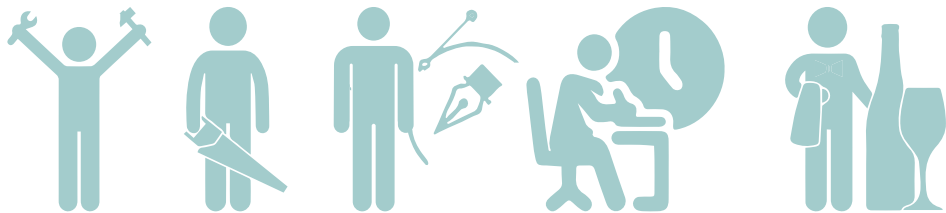


Mapping the opportunities and perspectives of vulnerable groups in the Greek labour market and supporting them in skills' assessment and job matching.

To this end, Odyssea has been actively engaged into two core research initiatives:

a. Greek Market Labour Analysis

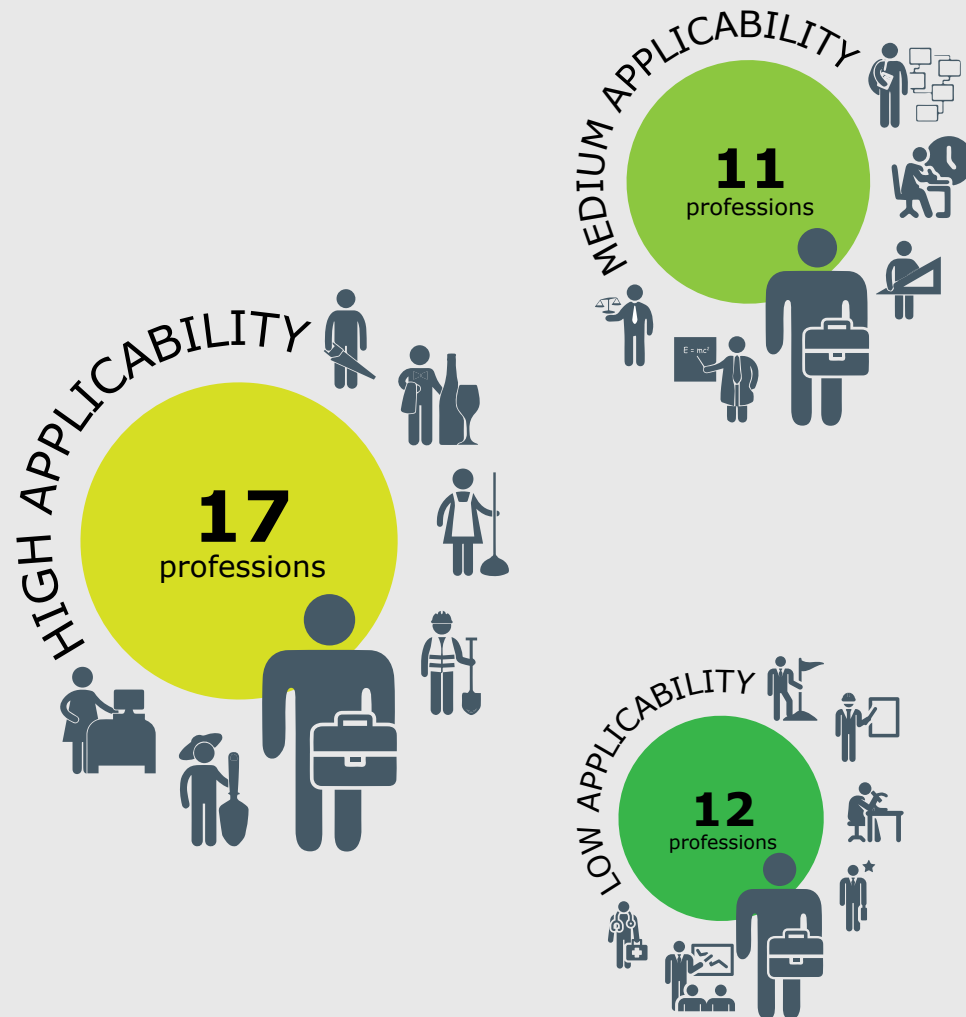
b. EU funded AI-based project: NADINE



# The Greek Labour Market Analysis

A 3-month in-depth research by the totality of the Odyssea team with the purpose of indicating the best solution strategy concerning vulnerable populations livelihoods employability in the Greek context and market.

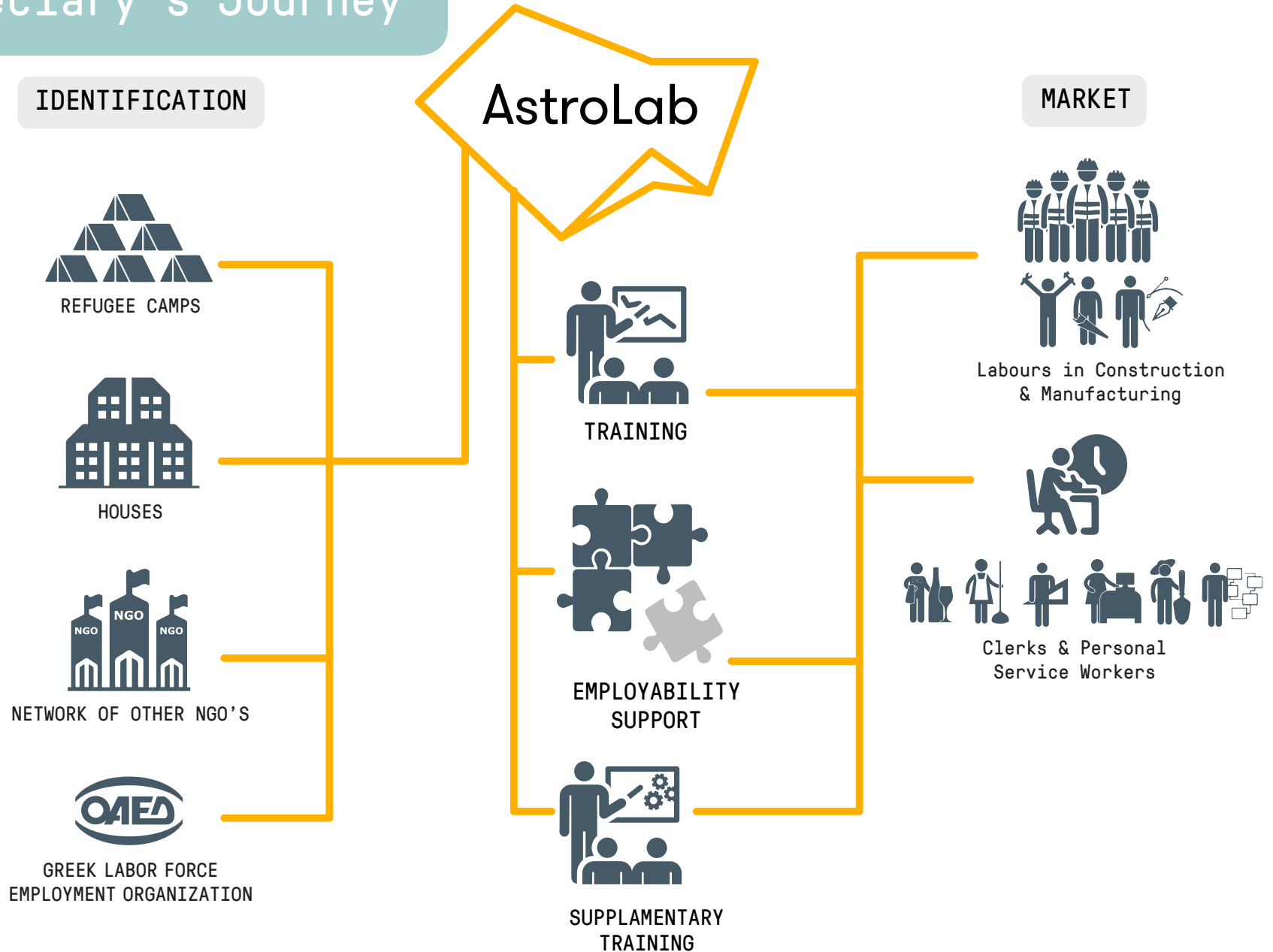
The goal was to reach certain findings able to suggest the formation of educational programs that can effectively meet the employability challenges of vulnerable populations (refugees, migrants, vulnerable Greeks) in the Hellenic labour market context



Rate of applicability of AstroLab's beneficiaries pool to each-one of the 40 two-digit categories of Occupations per ISCO-08



# The Beneficiary's Journey



# NADINE

Digital iNtegrAted system for the social support of migrANts and refugEes

Nadine, is 36months EU funded project; it aims at facilitating migrants' adaptation by offering the following services through NADINE platform:

- Career guidance tools
- An e-portfolio builder covering their education level, work experience and skills
- Skills' assessment tool
- A social services' platform (including info on healthcare, education, rights and responsibilities of migrants, etc.)



SERIOUS GAMES  
ASSESSMENT



COMMUNICATION  
WITH LOCAL  
AUTHORITIES



PEER TO PEER  
SUPPORT



CAREER GUIDANCE



MULTILINGUAL  
CHATBOT



European  
Commission

Horizon 2020  
European Union funding  
for Research & Innovation



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SHARE



*Nectar of Love*

Nectar of Love was created and is being constantly supported by people from the core team of Odyssea, who have been working for decades towards providing directly for people in need.

[video link press here](#)





Our activities are based on four main pillars:

1. Food for everyone: the basic necessity of life
2. Support families in need by distributing to them boxes with food and other basic supplies
3. Medical care for those who cannot afford it
4. Entertainment. Music and art should only aim at entertainment, but also at nourishing a person's soul and creating a bridge of unity between people of different race and color



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Our goal is to provide selfless service towards others by covering some of their basic needs, while simultaneously spreading the message of solidarity and compassion



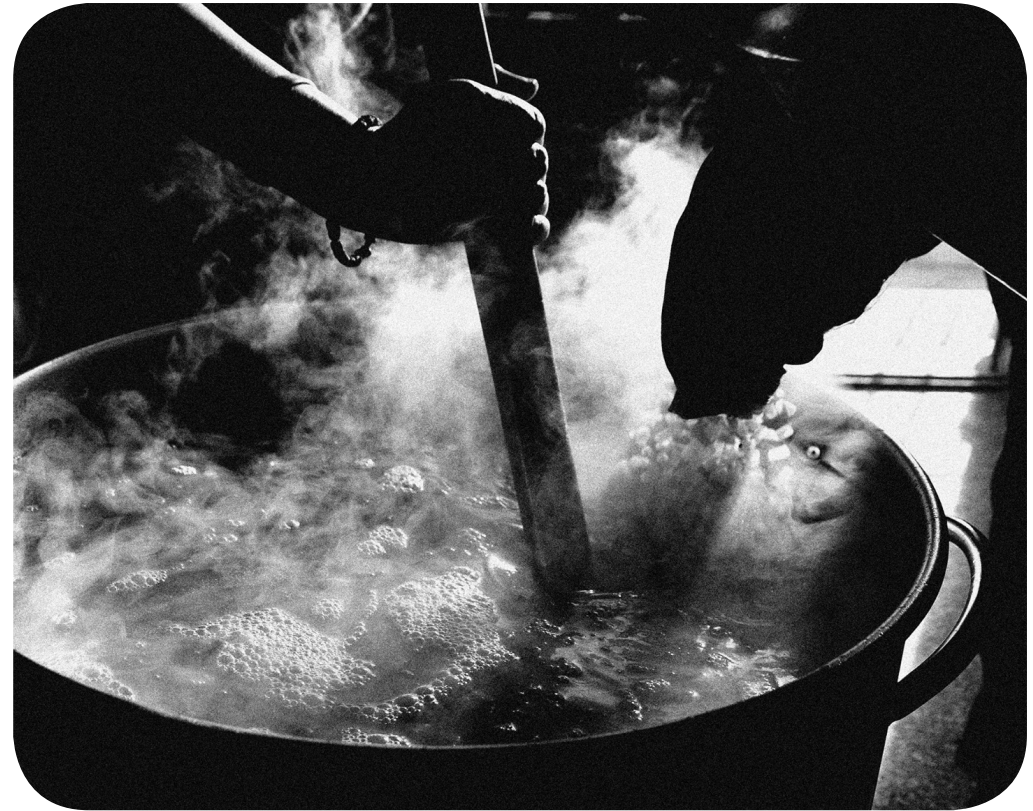
500 - 700 Meals cooked & distributed (week basis)



70 families supported (bi-weekly basis)



100+ people supported with clothing (monthly basis)







A fully equipped mobile medical unit, to provide medical care to those who do not have access to it

### Equipment

- space for medical examinations
- cardiograph
- portable ultrasound
- defibrillator
- medical suction devices
- stethoscope
- otoscope
- pressure monitors
- equipment for measuring blood sugar



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Peak view of key accomplishments  
until mid 2019

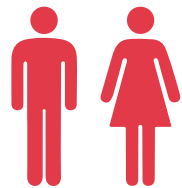
# TRAIN up to July 2019

## TRAIN | AstroLab



897  
hours

## IMPACT | AstroLab



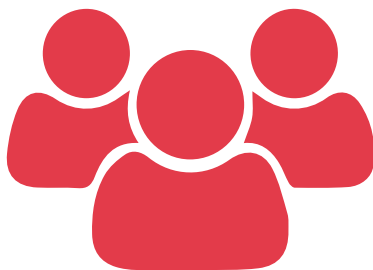
1,800  
people

## Identification | AstroLab



505  
people

Participants completed 100%  
their vocational training



169  
people



# TRAIN

## New Thematic Training Cycle 2019 - 2021

### School of Digital

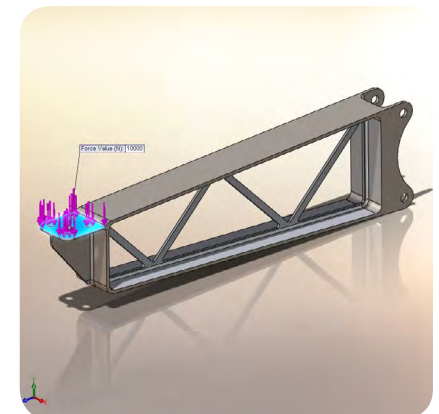
- Digital Marketing & Social Media Marketing : Training : Duration  
: 35 hours : 2.5 months
- Programming : Training : Duration  
: 125 hours : 7 months

### School of Hospitality

- Cooking : Training : Duration  
: 50 hours : 2 months
- Lifeguarding : Training : Duration  
: 56 hours : 2 weeks

### School of Manufacturing

- Woodworking : Training : Duration  
: 20 hours : 2.5 months
- CAD/CAM operators : Training : Duration  
: 48 hours : 2 months



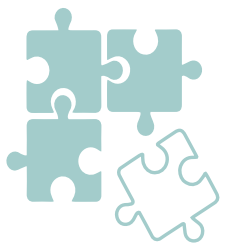
# ENGAGE

## Projected Funds



420,000 €

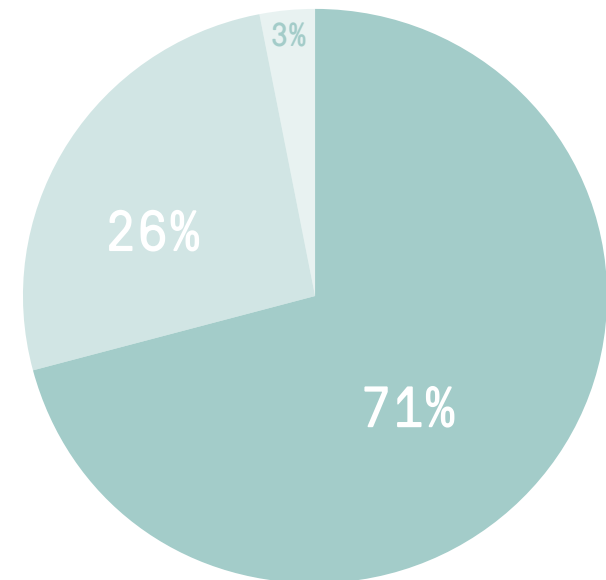
## Projected Funds injected



781,000 €

in Greek economy

## Fundraising



- 71% Foundations
- 26% European Programs
- 3% Contact services



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# ENGAGE up to July 2019

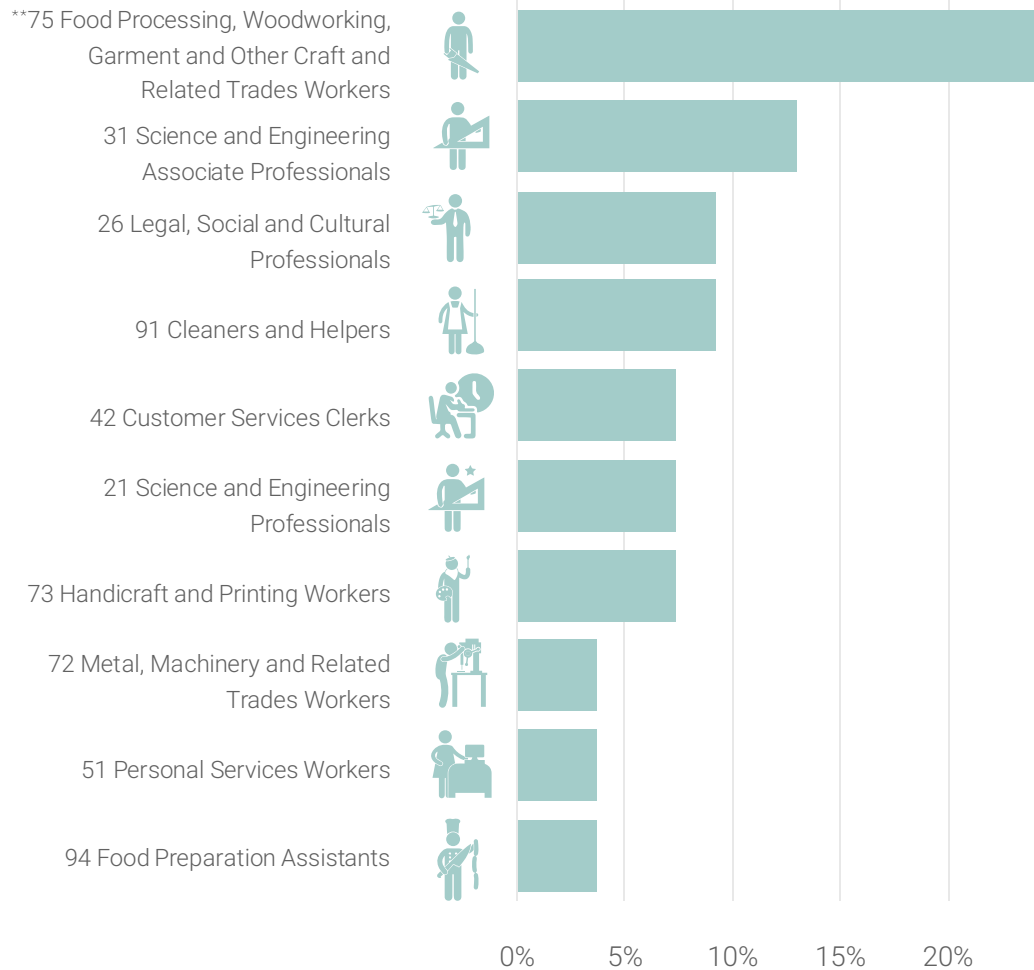


From the **169** graduated trainees

**62** successfully have successfully found employment



# ENGAGE up to July 2019



36,7%  
FTE employment



\*\*The occupations list follows the International Standard Classification of Occupations (ISCO-08)

